

2020 State of the Legal Market in Canada: Combining Effectiveness & Efficiency

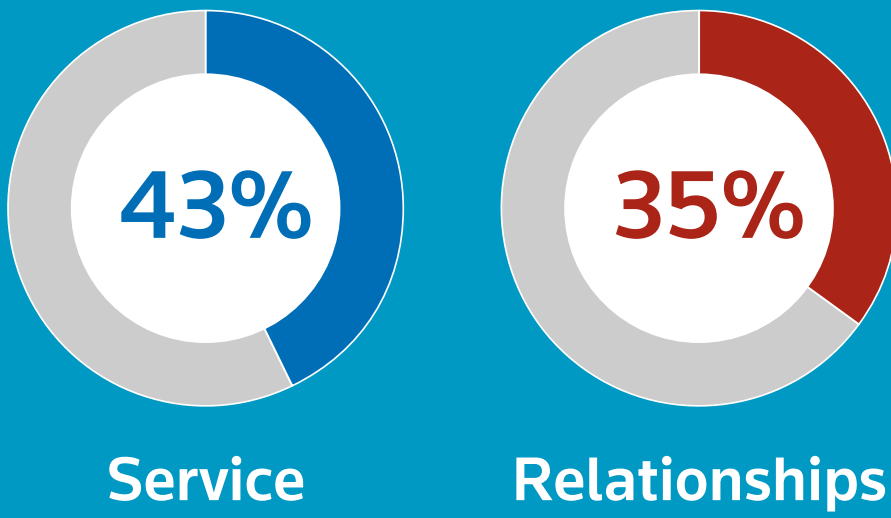
[Download the complete 2020 Report](#)

Corporate Law Departments Current Strategic Priorities



Service Matters!

More than other regions, Canadian Law Departments cite client service as a main driver of law firm favourability.



"Law firms...paying close attention to providing high-quality client service. This is what sets Canada apart from other markets and should be a law firm's number one priority..."

Source: Acritas Sharplegal

What do Law Departments in Canada look like?

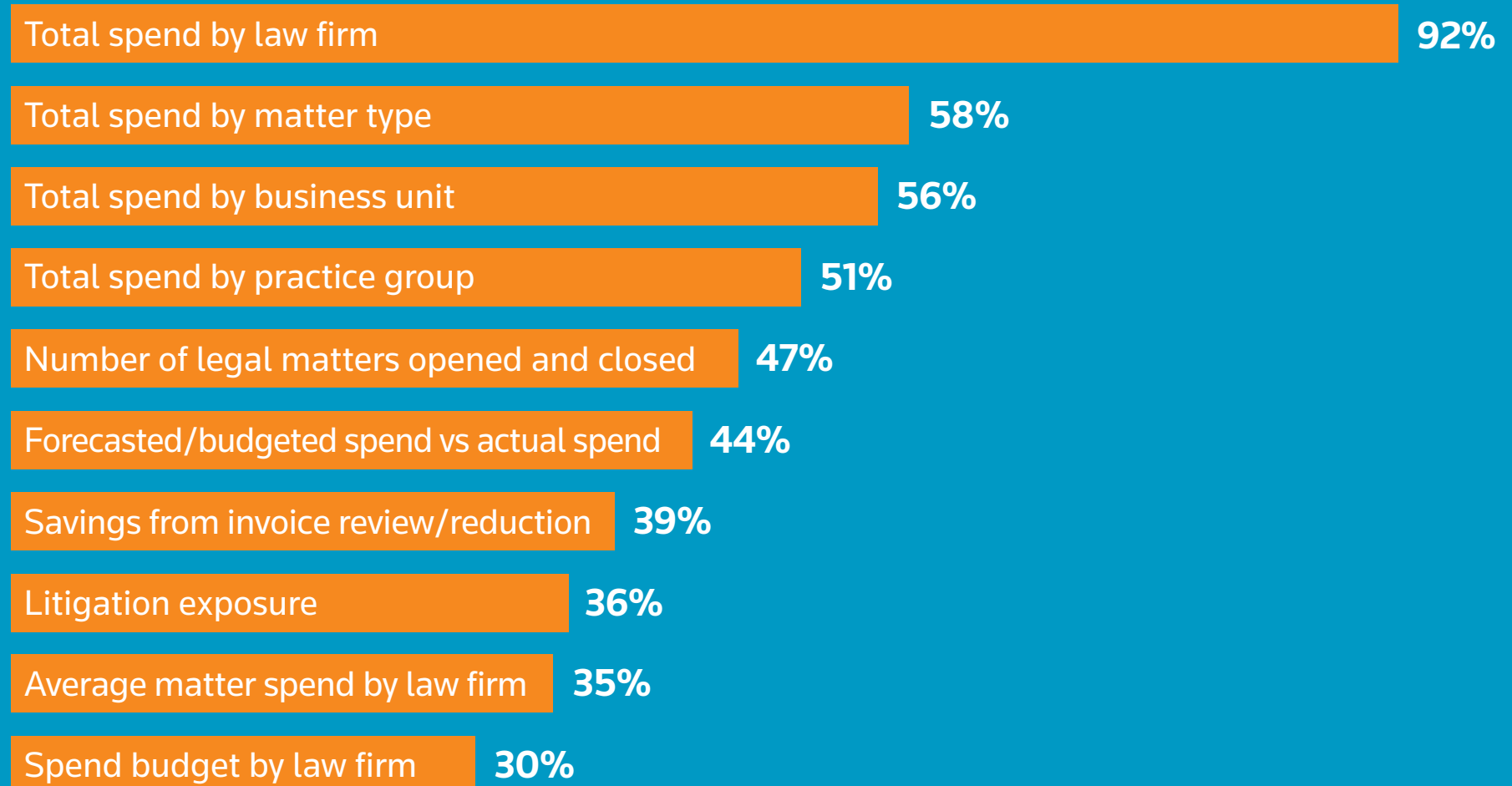
	Mid-Market (\$50-\$1bn revenue organizations)	Elite (\$1bn+ revenue organizations)	Canada Overall
Average overall budget (USD)	\$2.2m	\$17.6m	\$10.2m
Median team size	3	10	5

Source: Acritas Sharplegal

Metrics: Where Efficiency and Effectiveness Meet

Top 10 Law Department Metrics

Utilization Rate



Source: Thomson Reuters 2019 Legal Tracker™ LDO Index

[Missed the 2020 State of The Legal Market in Canada? Download the report here.](#)