The United States is the largest distributor of legal services in the world ... and the demand continues to grow. But the shape of that growth is changing. Large law firms are not the only option for corporate legal work. In fact, they are no longer the primary option.

Total U.S. legal-services market has grown to $437 billion.

Corporate legal departments are bringing more and more work in-house, despite the challenges of often having to accomplish more with fewer resources — and they are assigning more work to Alternative Legal Services.

Corporate legal department spend is based on internal spend on legal matters; law firm estimates are based on revenue.

Proportional spend on outside law firms is shifting because of cost and need for specific expertise.

Alternative legal providers have secured more corporate legal department business than ever and the LPO market continues to grow.


2 Source: A Look Inside: 2015 Thomson Reuters Legal Department In-Sourcing and Efficiency Report